COVID-19 UPDATE

March 24, 2020



Government of Canada Announcements for Agriculture in Response to COVID-19

Farm Credit Canada receives an additional \$5 billion in lending capacity for producers, agribusinesses, and food processors.

- Provides increased flexibility to farmers, processors and agri-food businesses that face cashflow issues.
- Allows payment deferrals on interest and principal for up to six months, or interest only for up to 12 months.
- Provides for a credit line of up to \$500,000, secured by a general security agreement with no fees.
- It is APAS's understanding that the \$500,000 credit lines are available to all Canadian farm and food businesses, regardless of whether they are an existing FCC customer. Financial institutions are asked to partner with FCC, where needed, to make this happen.

Advance Payment Program Deferral:

- All eligible farmers who have an outstanding Advance Payments Program (APP) loan due on or before April 30, 2020 will receive a Stay of Default, allowing them an additional six months to repay the loan.
- Farmers who still have interest-free loans outstanding will have the opportunity to apply for an additional \$100,000 interest-free portion for 2020-2021, provided their total APP advances remain under the \$1 million cap.
- The announcement represents \$173 million in deferred loans to provide farmers the flexibility they need to manage their cashflow when facing lower prices or reduced marketing opportunities.

APAS Summary:

- The \$5 billion in additional capacity for FCC is not new; it was in Minister Bibeau's original mandate letter. However, the specific deferral mechanisms and operating credit lines are new details.
- Additional credit and deferral of payments are a good first step to help producers gear up for the 2020 production season, whether it means getting a crop in the ground or a newborn calf to pasture.
- Although additional credit and repayment flexibility is appreciated, additional debt will not fix
 the situation producers are facing. Canadian producers are already carrying over \$100 billion in
 debt.

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- The extended APP deadlines should help many producers who may have faced restrictions on a 2020 spring seeding advance due to outstanding balances owing. The announcement did not state whether the September 30, 2020 deadline for 2019 advances will also be extended. The interest-free portion of the loan is still out of step with the revised total limits. In February, APAS wrote to Minister Bibeau asking for an interest-free increase to \$250,000 for all commodities and a clear commitment that the September 30 deadline for 2020 advance would be granted a six-month extension.
- Low commodity prices due to trade and transportation disruptions, poor harvest conditions and now COVID-19 are placing many producers and the industry as a whole at a breaking point. Lack of commitment to improving business risk management programs at both the federal and provincial levels is putting Canadian producers at a competitive disadvantage. Real action at the federal and provincial levels is needed now, including:
 - Restored AgriStability reference margin coverage to 85% and the removal of reference margin limits.
 - The availability of disaster assistance funding as bridge support and to ensure to level playing field with US producers who have direct access to their Market Facilitation Program.

For more information on APAS's work on issues related to the COVID-19 crisis, visit our website at apas.ca.